



Lionel

Lease Solution

Robotic floor marking for everyone

augustrobotics.com/exhibition

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Why the Lease Solution?

AUTOMATED FLOOR MARKING FOR EVERYONE

The Lionel Lease Solution allows exhibition venues and contractors to rent and use Lionel whenever and wherever they need

The package includes everything you need for floor marking including equipment, training and ongoing support

The Lionel Lease Solution is available worldwide

We have customers from Australia to the Nordic region - wherever you are, we can bring Lionel to you



USER FRIENDLY

Easier to use than a mobile phone



FLEXIBLE

Use Lionel whenever and wherever you need



SEAMLESS

Effortlessly integrates into your existing build process



AFFORDABLE

One simple fee per Lionel system per month



GLOBAL REACH

Available everywhere in the world



Click to view Lionel Playlist

Simple to use

USER-FRIENDLY AND FUN MARKING EXPERIENCE

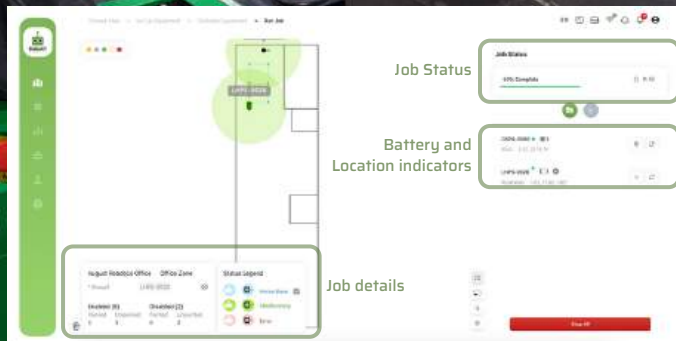
Lionel is run from a tablet and is simple to use - no technical knowledge needed

The interface lets you remotely monitor the entire job as Lionel is marking



SIMPLE SET-UP INSTRUCTIONS

The tablet provides full checklists and instructions on setting up Lionel



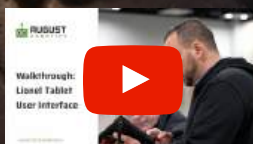
MONITOR THE JOB REMOTELY

View Lionel marking and track the job's progress remotely from the tablet



QUALITY CONTROL

All marks are checked for quality with less neat marks flagged for review



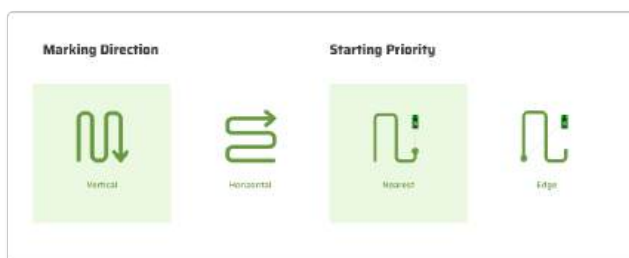
Click to view Tablet walkthrough

Flexible and Configurable

OPTIONS TO MATCH EVERY JOB AND WORKFLOW

Every job is different so we have made it easy to set up Lionel for your needs

Choose from different speed modes, mark sizes and the path Lionel takes



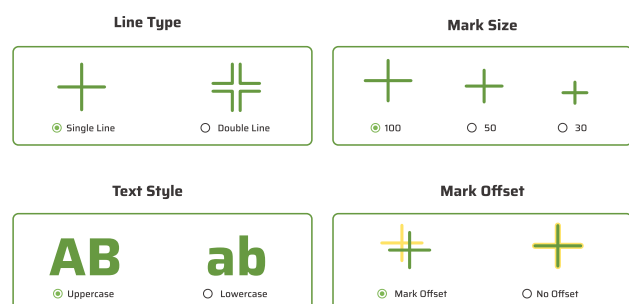
PATH PLANNING AND DIRECTION

Let Lionel decide the optimum path or request it to mark in a specific direction



MULTIPLE SPEED MODES

Choose the level of speed and accuracy needed for each job and workflow



MARKING SIZE AND STYLES

Choose marking styles and sizes that your team and clients most prefer

Package Inclusions

WE EQUIP, TRAIN AND SUPPORT YOU FOR SUCCESS

The package includes:



EQUIPMENT

Lionel robots and all equipment, supplies and software to operate the system independently



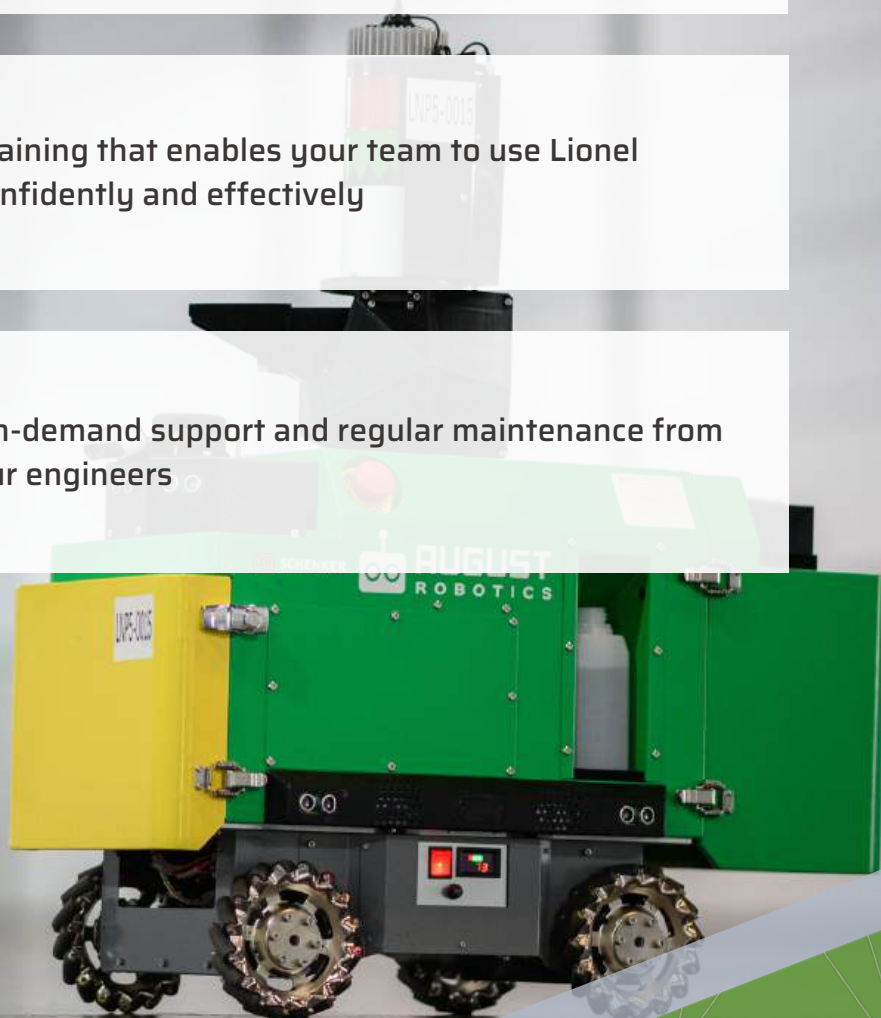
TRAINING

Training that enables your team to use Lionel confidently and effectively



SUPPORT

On-demand support and regular maintenance from our engineers



Equipment

EVERYTHING NEEDED FOR EASY FLOOR MARKING

August Robotics will recommend the number of Lionel systems you need

This is based on your hall size, marking volume and speed needs

Lionel System



Included Accessories



Tablet



Paint

Training

EMPOWER YOUR TEAM WITH NEW SKILLS

August Robotics will provide
comprehensive on-site training

You will be able to confidently operate
Lionel after a day of training



Introductory Overview

Training location

Online or your site

Duration

2 hours

Material covered

Overview of how the
Lionel system works

How to upload CAD
floor plans to the user
portal

Who should attend

Everyone, including
your CAD team



In-Person Practical Training

Training location

Your site

Duration

1-2 days

Material covered

The end-to-end
process of running
Lionel including:

- Setting up the equipment
- Running a job
- Maintaining the equipment

Who should attend

Your floor marking and
operations team



Supervised Floor Marking Job

Training location

Your site

Duration

1 day

Material covered

Your team will do a full
marking job
independently

We will supervise the
job and offer coaching
when required

Who should attend

Your floor marking and
operations team

Support

HELP IS JUST ONE PHONE CALL AWAY

August Robotics will provide as much support as you need on an ongoing basis

Reach out to us if you need continued on-site supervision, troubleshooting or servicing



DEPLOYMENT SUPERVISION

All our customers can confidently use Lionel after the initial training

However, we can supervise additional deployments in-person if you like for a small fee



ON-DEMAND SUPPORT

We will provide on-demand remote support

Our international team is located across USA, Europe and Asia and ensures we can provide around-the-clock support



PROACTIVE MAINTENANCE

Our engineers will visit your site on a semi-annual basis to check up on the equipment

This ensures Lionel remains in optimal condition

Testimonial

HEAR FROM OUR CUSTOMERS

Leipziger Messe, a leading exhibition venue in Germany, uses Lionel as their floor marking tool

In just a few months, they have used Lionels for thousands of marks



FAST LEARNING AND DEPLOYMENT

Within their first week of Lionel operation, the Leipzig Messe team had made 4,200 marks using two Lionel robots



IMPROVED LABOUR UTILISATIONS

"Previously a manual (job) took around three working days for three people. Today, two robots can do this job in around ten hours"

- **Markus Geisenberger | Exhibition Director**



SMOOTHER OPERATIONS

"Fast changeover times are worth their weight in gold, especially in times of many congresses, exhibitions and events"

- **Markus Geisenberger | Exhibition Director**

Pricing

ONE SIMPLE MONTHLY FEE

We have a simple fixed fee per month per Lionel system

Contact us to discuss the Lionel package that meets your operational needs

1

CONTACT US



Click to fill
our contact
form

OR



Email us:

sales@augustrobotics.com

2

RECEIVE QUOTE



We will schedule a Zoom call with you to understand your operations and needs

We will recommend a package that suits you and provide a quote



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CONTACT US

Excited to improve your exhibition with automated floor marking?

Contact us



Click to fill our
contact form

or



Email us
sales@augustrobotics.com



Nadja Hutton-Mills

Europe and
Middle East



Connect



Taisia Barbasova
(Taya)

USA and
North America



Connect



Justin Chung

Asia-Pacific,
Latin America and
Rest of World



Connect